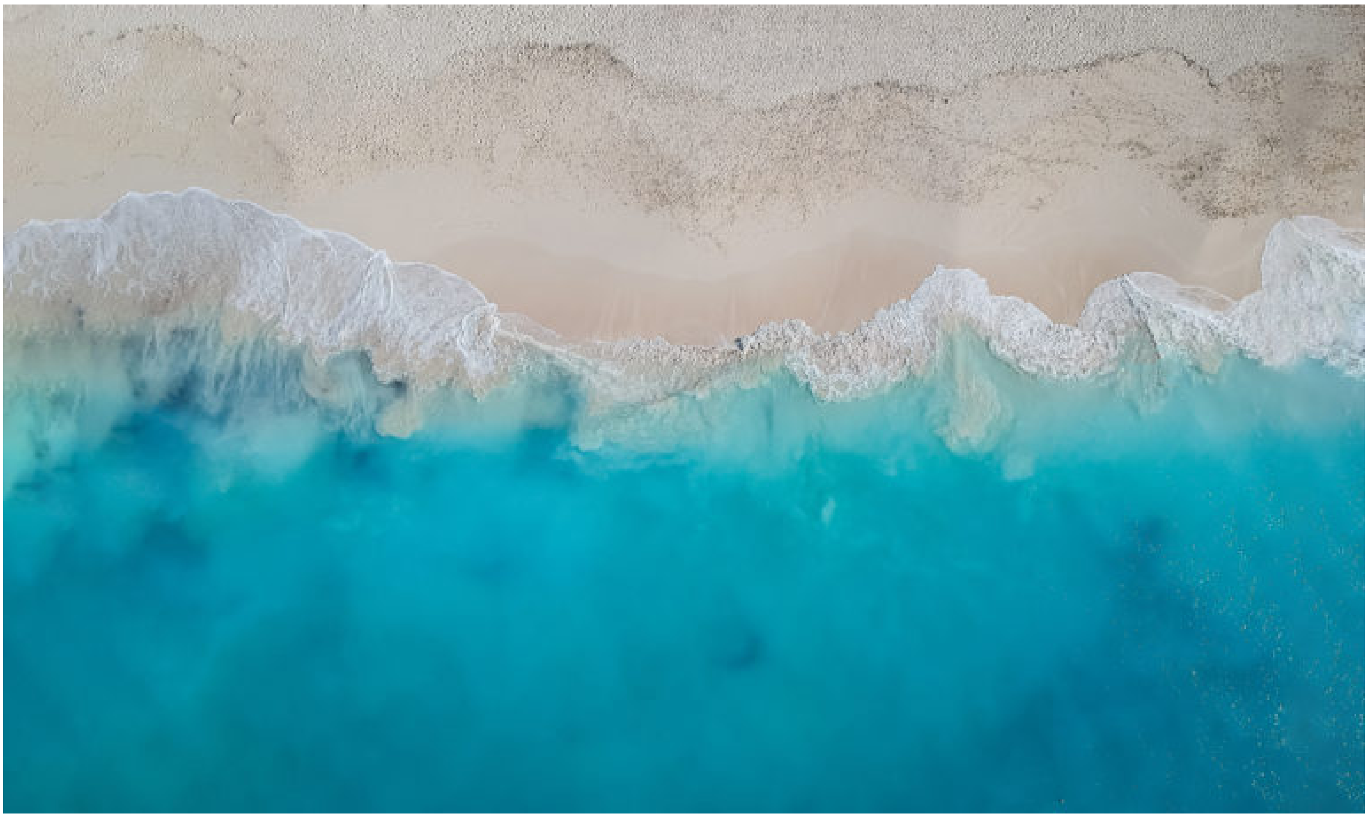
NMG Super Funds Review (12th Edition)

March 20, 2023



Metrics that matter across the Superannuation market

- Gain a deep understanding of key trends in the Superannuation market at both a system and fund level
- Compare your fund against the leading super funds in the industry
- Determine what flows are driving growth in the leaders
- Receive deep insight into critical and emerging topics such as internalisation, YSYF performance test, fees compression and ESG that are impacting the industry
- Analyse our digital portal dashboards, designed to provide a comprehensive overview of trends in net assets, flows, and members across the industry

Summary

This report provides a broad and deep perspective on the superannuation industry, highlighting the 'winners' and 'losers' (and why) in terms of market share and netflow. This year, we have developed new analysis on items such as ESG and fees, alongside deep dives into topics such as internalisation, YSYF performance test (and its impact on consolidation activity), and the changing competitive dynamics of pension phase.

With a holistic perspective, the data and analysis cover all funds and entities with $1b+ assets under management (including non-APRA regulated funds), capturing 98% of collective super assets. The review is designed for senior management, strategy teams and boards for funds across the retail and not-for-profit sectors.

Included in the subscription

- PDF of the annual NMG Super Funds Review
- Digital access to the underlying data – Interactive report dashboards to view, analyse and download chart data as required for as many individuals within your firm, at one single cost (no per-license fees)
- A 1-hour (in person or remote) presentation of the report to the senior management, strategy team or board by NMG
- Ad hoc consultant support – answers to any questions regarding the report as well as any perspectives on industry trends

Contact us to find out more or call us at our Sydney office + 61 2 8355 5700

Sample outputs

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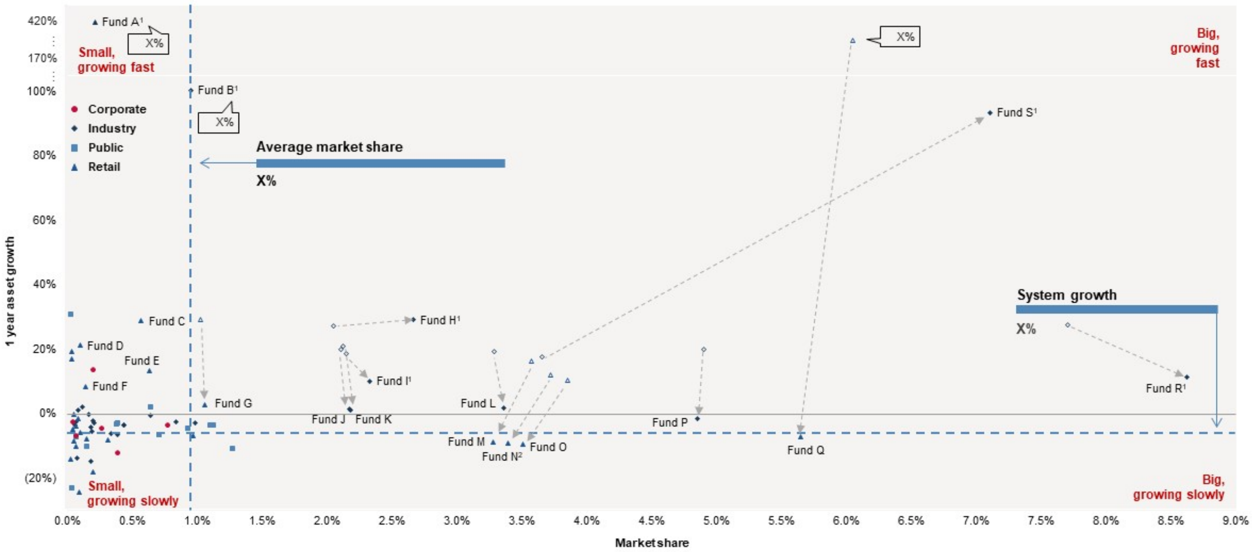
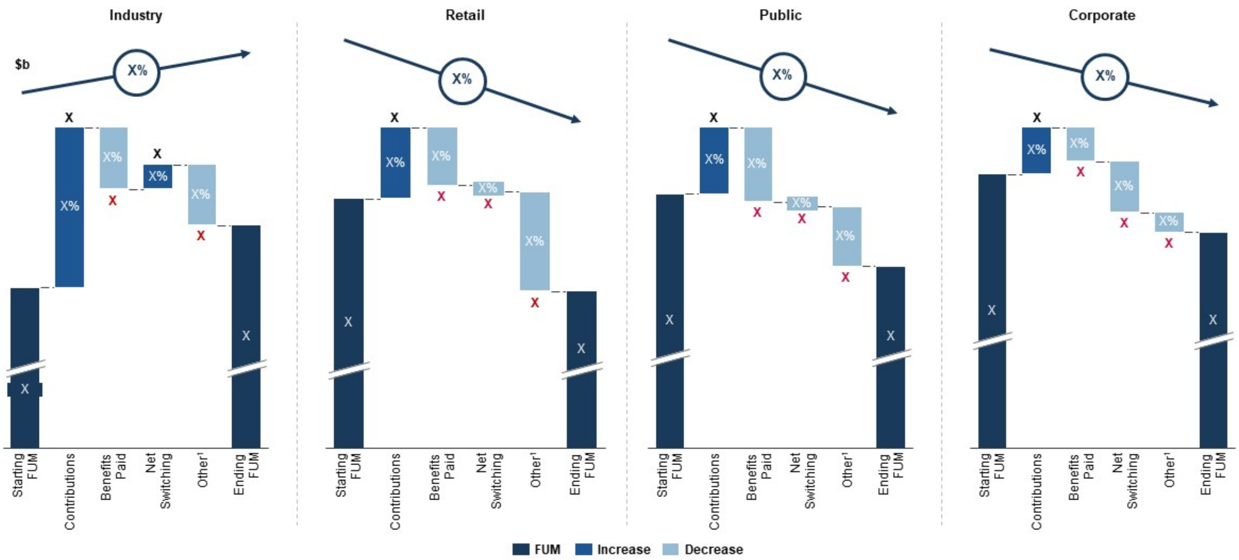
Preview - NMG large fund universe 2022



Source: NMG
Note: [1] Merger boosted 2022 AUM growth; [2] Divestment reduced 2022 AUM growth; Includes key annual changes in fund position represented by hollow points

Preview - Growth waterfall by segment (2022)

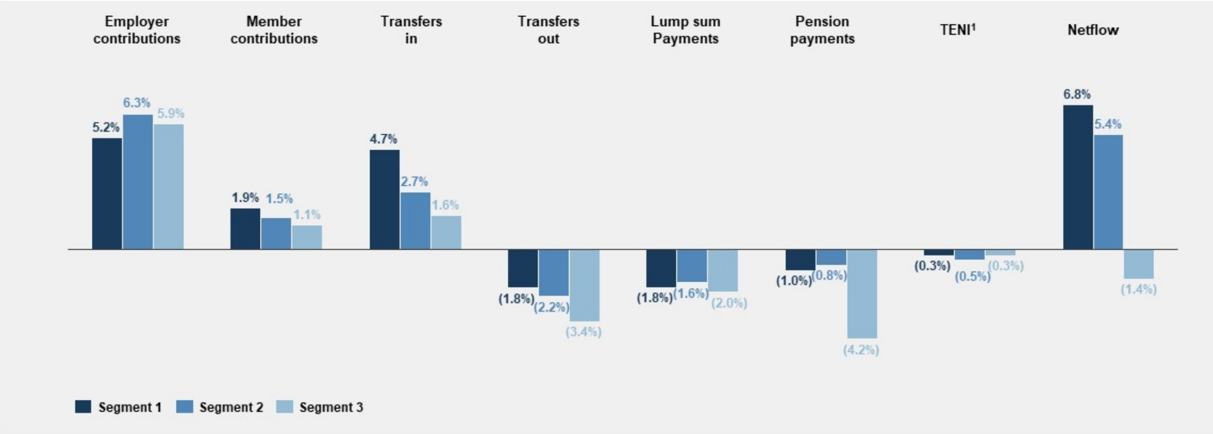


Source: NMG, APRA
Note: [1] Includes net merger transfers, taxes, expenses, net investment income and net insurance

Preview – Flow Comparisons (2022)

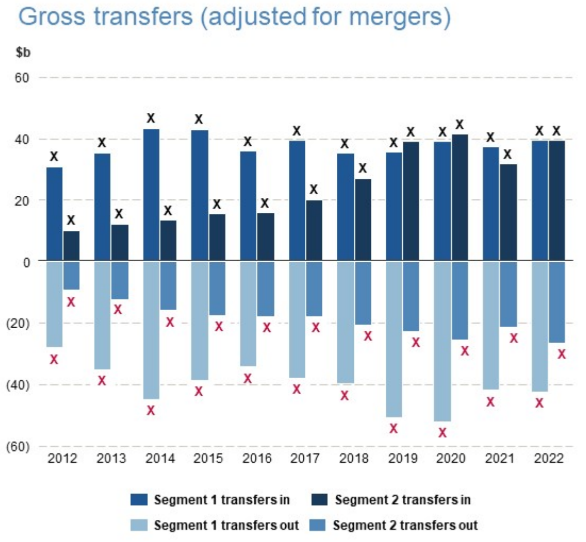
Composition of netflow as a % of average assets

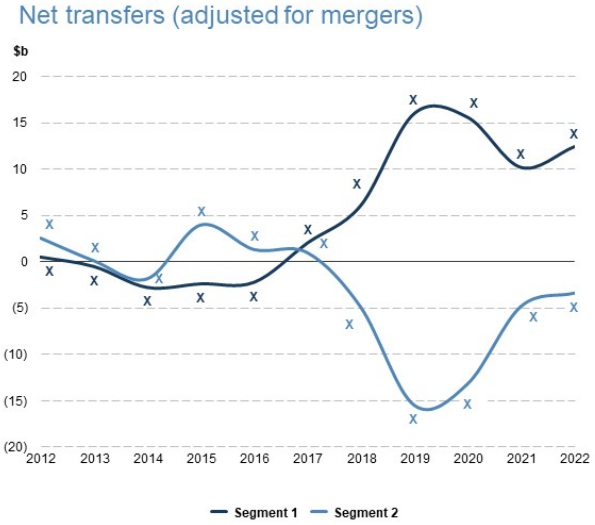
June 2022



Source: NMG, APRA
Note: [1] TENI = Taxes, expenses and net insurance

Preview - Industry and retail transfers (2022)





Source: NMG, APRA
Note: Excludes mergers

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